

DESERT SPORT HORSE, LLC
ALICE SARNO, USEA Level III Certified Instructor
& LAURA BORGHESANI, Laura B's Event Training, LLC
FEE SCHEDULE – Effective 10/1/19



www.AliceSarno.com

LESSONS - ON THE FLAT AND JUMPING

*Private - 45 minutes - \$60.00 *Semi-Private (2) – 1 hour - \$55.00

*Private - 30 minutes - \$45.00 *Group (3+) - 1 hour - \$45.00

Children under 10 yrs + *School horse- \$45 (\$60) includes time for instruction in grooming and tacking up
Lesson with assistant trainer - \$45.00

*If using DSH school horse, add \$15.00

Use of a school horse outside of lesson for practice with permission - \$25.00

*Haul in fee is \$25 per horse - *XC Schooling fee is \$30 per horse with Alice or Laura

**** Purchase 10 private lessons in advance and receive a 10% discount! These lessons must
used within 60 days****

***** Please be ready and warmed up by your lesson time*****

~ TRAINING ~

\$475-\$700+ PER MONTH (Paid in advance on the 1st of the month – Dependent on # rides per week.)

Includes full care of your horse: grooming, riding, leg care, preparing supplements (absent owners
only), overall general care/needs and health checks as if you are not here.

2 Rides/Week: \$360; 3-4 Rides/Week: \$480-\$640; 5-6 Rides/Week: \$700

Additional lessons or rides can be added at: \$55/private 45' lesson, \$40/private 30' lesson, \$35-
\$40/Ride with all training – assessed at end of month – This is separate from "Training" due at 1st
of month. No rollover.

INDIVIDUAL SERVICES

Ride your horse - *\$45.00/RIDE ~ 30-45+min ride on flat or over fences

Exercise ride: \$30.00

Turn Out w/ Boots *\$ 15.00

Lunging *\$20.00 ~ Side Reins *\$25.00

Long Line or other Int/Adv ground work *\$35.00

~ Hand Walking 15 min. *\$15.00 ~

~ Mane Pulling *\$20.00 ~ Clip for show *\$20.00 ~Body Clip *\$150.00 and up ~

~ Bath \$20.00 - \$60.00

~ Holding for Vet or Farrier - *\$15.00+

~ Medication / Leg Wraps ~

Leg wraps: *\$1.50/leg; 4 legs *\$5; Administer Meds \$2/up; X-tra Bute: \$1/gm (Note: For the welfare of your horse
- leg wraps will be changed and you will be charged if not changed within 24 hours- unless otherwise specified)

~ Wound Care – Negotiable ~

~ Administer injection - *\$5 + cost of medication (only if prescribed by veterinarian) ~

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SHOWS OR EVENTS

OUT OF TOWN SHOWS/ IN TOWN HORSE SHOWS

SHOW DAY CARE OF HORSE: *\$50.00 per day includes stall set up, daily feeding(s), stall cleaning, hand walking, grooming, tacking up horse and cooling off horse. This rate applies when owner/rider is unable to provide the service and DSH must hire someone at the showgrounds. Fee is based on current market rates at rated shows.

*Negotiable when owners and riders provide for their own horse's care at shows, this includes set up of stall, feeding, cleaning, tacking up horse, and cooling horse off.

COACHING AT SHOWS: \$35.00 per day (Lessons are extra – minimum 3 riders)

Includes course-walks, warm up for dressage, stadium and cross-country.

SHOWING HORSE FOR YOU: \$45.00/ride Rate is per ride/class and is separate from Training Fees

Coach Travel Expenses: Split among participants requiring coaching at out of town shows – Travel, Hotel and/or RV expenses and miscellaneous travel expenses

Miscellaneous Show Fees: Tack room fees are shared by all participants. Shavings, additional hay, and stabling will vary according to current market rates.

Entry Fees: Vary per show

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**HAULING:** \$25 Initial Pick-up plus \*\$0.65 per mile (subject to change). \*\$75.00 Minimum

**LOOKING AT SALES HORSES:** Local \$100.00 ~ Out of State \$250.00 a day, plus hotel and travel expenses

**SALES COMMISSION:** Percentage is negotiable and will vary depending upon whether you want to do your own advertising or if you want DSH to advertise your sales horse and design a sales video. DSH does not charge a finder's fee for locating a horse for you to purchase. Average 10% commission upon sale.

## **Lessons, Training Programs, and Services**

All lessons required to arrive at least 15 minutes prior to scheduled time to prepare horse for lesson. All private lessons will be 30-45 minutes and semi-private will be 1 hour. All lessons require a 24-hour cancellation notice to fill the riding lesson slot or the client will be charged. In the event of inclement weather, clients will be notified of rescheduled date. Lesson packages must be completed within a 60 day period. Make up lessons must be completed within 30 days no credit, reimbursement or carryover after 60 days. This also includes if a horse is lame, sick, missing a shoe, etc.. *Liability Release Forms updated annually.*

**Safety always comes first.** All lesson programs are created specifically to the horse and rider's abilities. Each horse and rider is trained on an individual basis at a pace that is comfortable and most appropriate to the individual's progress. ASTM/SEI certified helmets and heeled shoes required for all riders. Cross Country vests are required for XC schooling. **NO EXCEPTIONS.** *Liability Release Forms updated annually.*

## **Lesson and Training Fees**

Lesson and training requirements are designed to ensure the progression of horse and rider. Lessons and horse training are interchangeable as noted below. Lease and lesson horses are available. \*Lesson packages do not transfer over at horse show, horse show fees apply. *Liability Release Forms updated annually.*

- **REQUIREMENTS FOR COMPETITIVE SHOW RIDERS**  
Minimum of lessons (1-2) a week – includes Membership students
- **REQUIREMENTS FOR PLEASURE RIDERS**  
Minimum of (1) lesson per week – includes Membership students

## **LEASE PROGRAM**

Leasing a horse from DSH or at CFF is open to students/clients who are at a basic level of competence or under parental supervision. Leasing is an opportunity for a person to enjoy the benefits of owning a horse without the full financial burdens. It is also a fantastic opportunity for riders in preparation in owning their own horse. DSH has various horses for lease, all horses must remain at CFF and must participate in a committed lesson program. If a lease horse is to be used for showing, permission must be provided by the horse's individual owner. *Liability Release Forms updated annually.*

### **Half (1/2) Lease entails 50% of the following**

Vet regular vaccines and worming  
Chiropractic  
Massage therapy  
Dental Care  
Health certificate and coggins expense for show traveling  
Farrier cost  
Insurance  
Boarding cost may vary  
Lease fee (optional, cost may vary is up to each individual horse). This may be an additional cost which typically covers any unforeseen expenses associated with the care of the horse.  
Show fees, clinic and lesson costs would be in addition to the cost associated in leasing and 100% Leasee.

**Full lease** would entail the full monthly upkeep of the lease horse. Leasing can be by month to month with a 30-day notice to terminate or by contract for a specific amount of time.

## **Privileges**

Use of designated horse for a half lease would allow use of horse 2 to 3 times a week. Full lease would allow 5 to 6 days a week.

Use of riding outside of lesson setting – required lesson program minimum 1-2x/week.

If lessee is a minor, parental supervision is mandatory. Parents accept full responsibility for the safety of a minor and leased horse.

You will have to have your own equipment. If the owner's equipment is used, and equipment is broken or lost items MUST be replaced. Equipment should be cleaned and oiled for maintenance and safety reasons.